ZITHA TECH SPECIALTY CABLES (Pty) Ltd

Fiber optic cables can be sold



Overview

Shop fiber optic internet cables for reliable, high-speed data connections in electronics and networking setups.

Key Takeaways

Fiber optic cables can be sold through B2B marketplaces, specialized buyers, online retailers, and recycling companies, depending on whether they are new, surplus, or scrap.Key Marketplaces and Buyers

B2B Marketplaces: Platforms like Tradewheel.com connect sellers with global buyers looking for bulk fiber optic cables. Listing your products here allows access to a wide network of importers and distributors, and you can highlight product specifications, certifications, and bulk availability to secure better deals . Online Retailers: Amazon, eBay, Newegg, and Walmart Marketplace are suitable for selling fiber optic cables to both businesses and individual consumers. These platforms offer global reach, secure transactions, and advertising tools to increase visibility . Specialized Buyers: Companies like Discount Fiber and Wire and Plastic Machinery Corporation purchase surplus or excess fiber optic cables. They often buy new, unused, or first-quality cables from manufacturers, distributors, or end users, and may offer consignment options to maximize profits . Scrap and Recycling Buyers: Scrap fiber optic cables can be sold to recycling centers or specialized companies that recover valuable materials such as copper or glass. Contractors and DIY enthusiasts may also purchase scrap cables for repurposing or creative projects .

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Tips for Maximizing Sale Value
• Know Your Product: Identify the type (single-mode, multi-mode), length, and specifications of your cables. Buyers pay more for clear, detailed information .

• Condition and Documentation: Keep cables clean and in good condition. Providing test reports or quality certificates can increase buyer confidence .

• Sell in Bulk: Larger quantities often secure better rates. Highlight consistent supply capabilities for long-term deals .

• Compare Offers: Contact multiple buyers and compare prices to ensure you get the best value .

• Use High-Quality Images: Clear photos help build trust and attract serious buyers .
Additional Considerations
• Technical Support: Some buyers value additional services like installation guidance or after-sales support .

• Market Trends: The global fiber optic market is growing, driven by high-speed internet demand, data center expansion, and telecom infrastructure development, making fiber optic cables a consistently in-demand product .

• Local vs. Global Sales: Depending on your location, you may choose local buyers for faster transactions or international marketplaces for higher volume sales . By leveraging these platforms and strategies, you can effectively sell fiber optic cables, whether they are new, surplus, or scrap, and maximize your returns.

Article Content

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The Fiber Optic Cable Market worth USD 14.22 billion in 2026 is growing at a CAGR of 9.84% to reach USD 22.74

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LANshack offers fiber optic cable by the foot, including all fiber types and the most common strand counts.

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What to do with a mountain of 20-year old fiber optic

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Its still widely used, but fiber does degrade some over time, so there are going to be some lifetime

Fiber Optic Cables | Corning

With 2 billion kilometers of fiber optic cables installed around the globe, Corning continues to lead the industry in product quality and

Fiber Optics Cable

A fiber optic cable is made of thin strands of glass, each coated with a protective layer of plastic. The coating allows the signal to

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