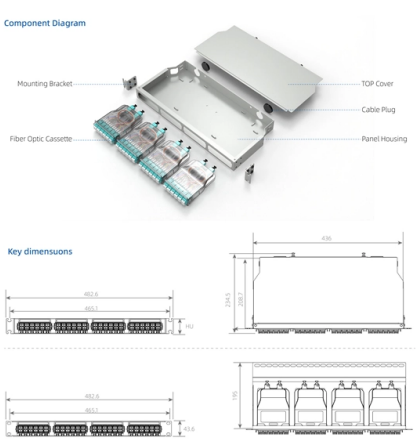
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AI server vendors



Overview

Top Five AI Server Companies for Data Centers and This ABI Research competitive assessment ranks the top five AI server companies worldwide. AI Server Mark.

Key Takeaways

Top AI server vendors include Supermicro, Dell, Hewlett Packard Enterprise (HPE), Lenovo, Cisco, IBM, Huawei, and major hyperscalers like AWS, Google, Microsoft, and Meta.Leading AI Server OEMs

• Supermicro – Based in San Jose, California, Supermicro is recognized for agile, modular AI servers and advanced liquid cooling solutions capable of handling high-density racks up to 250 kW. It supports both small-scale enterprise systems and large-scale data center deployments, making it a top choice for cutting-edge AI workloads .

• Dell Technologies – Dell offers a comprehensive portfolio of AI-optimized servers, storage, and networking solutions. Its PowerEdge servers are validated for AI workloads, including NVIDIA GPUs, and Dell collaborates with Red Hat to simplify AI deployment on enterprise infrastructure .

• Hewlett Packard Enterprise (HPE) – HPE provides AI servers such as the ProLiant DL145 Gen11, optimized for edge and AI/ML workloads. HPE emphasizes professional services, lifecycle management, and software for orchestration and workload scheduling .

• Lenovo – Lenovo delivers AI servers for enterprise and data center applications, offering high-performance computing solutions with GPU acceleration and pre-configured clusters for AI workloads .

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• Cisco – Cisco integrates AI-optimized hardware into its data center and edge solutions, focusing on networking, security, and application delivery alongside AI compute capabilities .

• IBM – IBM provides AI server solutions for enterprise AI, combining high-performance hardware with software and services for AI model training and deployment .

• Huawei – Huawei offers AI servers and high-performance computing solutions, particularly in Asia, with GPU-accelerated systems for AI and ML workloads .
Hyperscaler and ODM Partnerships

Large cloud providers often source AI servers directly from ODMs rather than traditional OEMs:

• AWS, Google, Microsoft, Meta, Oracle – These hyperscalers procure servers from ODMs like Foxconn, Quanta, and Wistron, bypassing OEMs to optimize pricing, lead times, and custom configurations for massive AI workloads .
Emerging and Niche Vendors
• Extreme Networks – Focuses on AI networking solutions for data centers .

• F5 – Specializes in AI-driven application delivery and security .

• Weka – Provides AI-optimized data platforms for cloud and enterprise AI infrastructure .

• Shakudo – Offers a platform for automated AI infrastructure deployment and orchestration .
Summary

The AI server market is diverse, with OEMs like Supermicro, Dell, HPE, Lenovo, Cisco, IBM, and Huawei serving enterprise and data center needs, while hyperscalers leverage ODMs for large-scale AI deployments. Vendors differentiate themselves through GPU acceleration, modularity, liquid cooling, pre-configured clusters, and integrated software services, enabling organizations to efficiently deploy AI workloads at scale .

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Who Leads the AI Server Market by Vendor? When analyzing the AI server market share, Dell leads with 20% in 2024,

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